

# Focused on Solutions, not Products

## Borregaard BioPlant ApS



Borregaard BioPlant ApS was established in Denmark in 1992 and has since become a leader in biological plant protection and pollination in Scandinavia.

Products and advisory services are offered throughout Denmark, Sweden (through the sister company Biobasiq AB) and Norway (through the distributor Vekstmiljø). In-house productions of beneficials are exported to several European countries.



### Overall Focus on Delivering Plant Protection Solutions – not Products

The aim of Borregaard BioPlant is to design complete IPM programmes for Scandinavian growers. This is achieved by registering and supplying the horticultural industry with a large range of biocontrol products targeted against relevant pests and pathogens, thus enabling production without harmful and IPM-incompatible chemical pesticides.

The priority of Borregaard BioPlant is to:

- ◆ Produce and deliver high quality beneficials and pollinators
- ◆ Register microbiological plant protection pesticides
- ◆ Have the best and most competent advisory service in the Scandinavian market

### Beneficial Insects and Mites

Borregaard BioPlant focuses not only on beneficial insects for vegetable production in greenhouses, but was one of the first companies to implement biocontrol in the glasshouse production of ornamentals in the 1980s.

Great effort is put into supplying a high quality of beneficials – in part by producing in-house and in part by having several suppliers among leading European producers, making it possible to choose products where the quality is best.

### Production

Borregaard BioPlant ApS produces thoroughly tested beneficials, such as *Amblyseius cucumeris*, *Hypoaspis miles*, *Orius majusculus*, plus several other beneficial mites such as *A. degenerans*, etc. We also produce bankerplant systems.

All products go through weekly quality control and are exported to several European countries.

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## First Mover on Microbiological Products

Ever since the beginning in 1992, Borregaard BioPlant has been engaged in registering microbiological plant protection products for the horticultural industry in Scandinavia. Therefore, we now supply a full range of biofungicides and bioinsecticides for greenhouse, orchard and field vegetable production.

It is in the interest of Borregaard BioPlant to further enlarge the portfolio of these products. Primarily because there is a market for sprayable biopesticides as they are gaining recognition as sustainable replacements for chemical pesticides in outdoor horticultural and agricultural crops.

## Accessories and Fertilisers

Apart from beneficial insects and biopesticides, the product portfolio consist of mating disruption products (Isomate) pheromones, sticky traps for pest registration and mass-trapping, and physically acting products like paraffin oil, soaps, etc.

A range of fertilisers in fluid and pellet formulation is also offered, primarily for organic production in greenhouse and field crops.



## Know-How

Products are nice to have but advice on how to use them is more important. Therefore, much effort is put into having the best knowledge, know-how and advisory team in the market. Through regular grower visits, backed by written visit reports and pest registrations, strong and lasting relationships with growers are established.

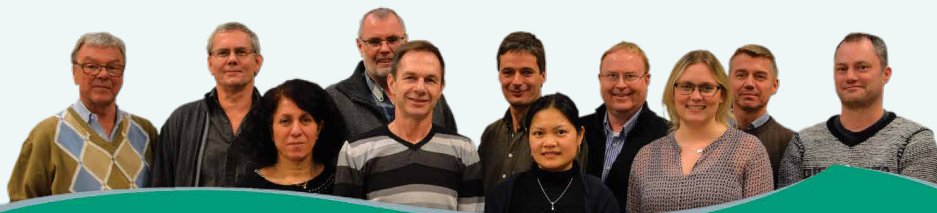
The future goal of Borregaard BioPlant is to expand into new markets like new field crops, grass/turf and agriculture. Primarily by registering biofungicides as spray, drench or seed applications, and having the knowledge, understanding and ability to explain, convey and implement biocontrol into these markets.

# Biological Plant Protection



# BORREGAARD BIOPLANT

*Producer & Distributor*  
to  
*The Scandinavian Countries*



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